

## **IMPORTANT NOTICE**

Dear HTE Family Members,

We would like to take this opportunity to notify you that starting on July 1, 2011, shipping and handling prices for some of our items will be increasing for **continent 48 states only**.. The increase in pricing is due to the steady increase in rates by UPS over the past several years. As you know, the cost of fuel has increased each year, which affects shipping companies and the various types of companies and businesses that rely on their service to deliver their products to their locations or to their customers. In our case, the increase in costs will slightly raise the price of our single item devices such as the Chi Machine, Advanced ERE, E-Power, HotHouse and Grande HotHouse in addition to marketing materials and supplements.

**Please see the chart below for the new pricing effective July 1, 2011.**

No.	Item	Current \$	New \$
1	<b>Chi Machine</b>	10	<b>15</b>
2	<b>Advanced ERE</b>	10	<b>15</b>
3	<b>E-Power</b>	10	<b>15</b>
4	<b>HotHouse</b>	15	<b>25</b>
5	<b>Grande HotHouse</b>	25	<b>35</b>
6	*Within the continent 48 states in USA, for products other than machines, a minimum freight of \$10.00 or 7% will be charged if the total pre-tax sales price less than \$ 300.		

You will notice that the shipping cost will not increase for **SOQI Bed packages**, as we will still honor the current shipping price as appreciation for placing a larger type order. Also, as mentioned earlier, shipping prices have been steadily increasing over the past several years, and to better support our distributors and customers, we have not changed the price on shipping for any products over the past 10 years. As it has always been, the new pricing will still be a fraction of HTE's cost and we will continue to support you in as many ways as possible. We encourage you to take advantage of the current lower shipping prices for the month of June.

We would also like to mention that the original price of the **FIR Lumbar Cushion** will be increased from \$109 / 9 BVP to \$129 / 10 BVP. However, with the quarterly or monthly promotions, you may be able to purchase them at a lower price.

We thank you for your support and understanding. We appreciate your hard work and business as well.

Sincerely,



**HTE USA, Inc.**

